Message Text

UNCLASSIFIED

PAGE 01 STATE 073726 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

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UNCLAS STATE 073726

E.O. 11652: N/A

TAGS: BENC, PO

SUBJECT: COMMERCE AMERICA ARTICLE AND MAJOR PROJECTS REPORTING

1. MAJOR EXPORT PROJECTS DIVISION/USDOC NOTED WITH CONCERN FACT THAT MANY OF PROJECTS LISTED IN EMBASSY

SUBMITTED COMMERCE AMERICA ARTICLE OF FEBRUARY 28 HAD NOT BEEN PREVIOUSLY REPORTED.

2. WE HAVE NO RECORD OF REPORTING ON FOLLOWING PROJECTS APPEARING IN ARTICLE: BUS ASSEMBLY PLANT, PLANT FOR PRODUCTION OF TRUCKS, CRESTUMA DAM, EIGHT HOSPITALS, ADDITIONAL THERMAL GENERATION CAPACITY AT SETUBAL, PETROCHEMICAL COMPLEX FOR OPORTO. WOULD APPRECIATE REPORTS DETAILS THESE PROJECTS PER STATE A-506 OF UNCLASSIFIED

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JANUARY 1976 AND CITATION OF CABLE NUMBERS FOR ANY PREVIOUS REPORTING. WE ALSO DO NOT HAVE CURRENT REPORTING ON LISBON SUBWAY, RAILROAD BRIDGE, RAILROAD IMPROVEMENTS AND VIANA DO CASTELO PORT. SINCE SEVERAL INQUIRIES GENERATED BY ARTICLE HAVE ALREADY BEEN RECEIVED, WOULD APPRECIATE EARLY RESPONSE.

- 3. ARTICLE ITSELF PROVIDES VALUABLE OVERVIEW OF DEVELOPMENTS IN PORTUGAL AND WILL, WE HOPE, SPUR INTEREST OF U.S. FIRMS IN PURSUING BUSINESS. COMMERCE/MEPD, BASED ON LARGE NUMBER OF PROJECTS IN ARTICLE, PLANS TO ASSIGN HIGH PRIORITY TO PORTUGAL.
- 4. IN ASSISTING U.S. FIRMS IN PROJECTS, BELIEVE BEST APPROACH BEGINS WITH EARLY NOTIFICATION OF POTENTIAL PROJECTS THROUGH FASTEST POSSIBLE MEANS, USUALLY CABLES,

SO MEPD CAN CONTACT FIRMS DIRECTLY TO ALERT THEM TO PROJECT OPPORTUNITIES. AGGRESSIVE FOLLOW ON ASSISTANCE BOTH FROM POST AND MEPD CAN OFTEN BE CRUCIAL TO THE SUCCESS OF U.S. FIRMS. MEPD ANXIOUS TO INCREASE DIALOGUE ON MAJOR PROJECTS WITH POSTS IN PORTUGAL AND WELCOMES ANY POST COMMENTS ON HOW OUR JOINT EFFORTS CAN BE IMPROVED.

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Message Attributes

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Disposition Event: Disposition History: n/a
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Document Unique ID: 00 Drafter: OED/MEPD/GBURKE/LW

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Subject: COMMERCE AMERICA ARTICLE AND MAJOR PROJECTS REPORTING

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